

GROUP PURCHASING

OPTIONS FOR SAVINGS



EXPERIENCE PURCHASING POWER AT ITS BEST

Who is HPSI?

For nearly four decades, HPSI has been an industry leader and innovator in group purchasing methods, technologies and services. Utilizing the purchasing power of its vast membership base, HPSI has created an unparalleled network of local, regional, and national contracts which provide substantial volume discounts and low prices on a wide range of quality name-brand products, services and equipment.

What does HPSI do?

HPSI's staff of professional contract negotiators continuously evaluate current and prospective vendor agreements to provide members access to the highest quality products at the most cost effective prices.

How can HPSI help Members?

- Save money in all major expense areas
- Help locate hard to find items
- Conduct cost analysis of purchases to facilitate expense control and future budgeting

Programs & Services

- Capital Equipment
- Dietary
- Form & Charting
- Housekeeping
- Linen
- Maintenance Supplies
- Medical Supplies
- Office Supplies
- Menu Service, offering:

- Rehabilitation Services
- Ware Washing

JOIN TODAY

Becoming a member of HPSI offers the following benefits:

- Discounts on your purchases, offering the BEST “Bottom Line Pricing” available.
- Rebates on your grocery purchases from HPSI and your grocery distributor.
- Access to HPSI’s “Committed Vendors” who offer even greater discounts on medical supplies, chemicals, nutritional supplements, linens, and capital equipment.
- Personal consultation to help guide you in selecting vendors and products that can save you \$\$\$\$.
- Purchasing reports to aid you in purchasing and budget planning.
- HPSI will share a percentage of all your purchases back to WAHSA.

Contact [Bev Davenport](#), your HPSI Purchasing Consultant, to participate.

Meet Your Representative...



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Bev has been actively working with the health care community for over 15 years working in the food service industry. The past 9 years at HPSI she has worked closely with many WAHSA members and has developed a strong working relationship with many of the HPSI vendors. Bev also has actively participated on WAHSA’s Professional Development Committee for many years and has spent countless hours volunteering at our conferences. She looks forward to meeting each of you. In her free time she enjoys playing tennis and entertaining.