

# GROUP PURCHASING

## OPTIONS FOR SAVINGS



### EXPERIENCE PURCHASING POWER AT ITS BEST

#### Who is HPSI?

For nearly four decades, HPSI has been an industry leader and innovator in group purchasing methods, technologies and services. Utilizing the purchasing power of its vast membership base, HPSI has created an unparalleled network of local, regional, and national contracts which provide substantial volume discounts and low prices on a wide range of quality name-brand products, services and equipment.

#### What does HPSI do?

HPSI's staff of professional contract negotiators continuously evaluate current and prospective vendor agreements to provide members access to the highest quality products at the most cost effective prices.

#### How can HPSI help Members?

- Save money in all major expense areas
- Help locate hard to find items
- Conduct cost analysis of purchases to facilitate expense control and future budgeting

#### Programs & Services

- Capital Equipment
- Dietary
- Forms & Charting
- Housekeeping
- Linen
- Maintenance Supplies
- Medical Supplies
- Office Supplies
- Menu Service, offering:  

- Rehabilitation Services
- Ware Washing

**As HPSI members shop from their suppliers, a percentage of their revenues are shared with Aging Services of Washington. These monies are used for association expenses including educational events, seminars, conference expenses and other programs.**

**Support your association! Join TODAY!**

## JOIN TODAY



Becoming a member of HPSI offers the following **benefits**:

- **Discounts** on your purchases, offering the BEST "Bottom Line Pricing" available.
- **Rebates** on your grocery purchases from HPSI and your grocery distributor.
- **Access** to HPSI's "Committed Vendors" who offer even greater discounts on medical supplies, chemicals, nutritional supplements, linens, and capital equipment.
- **Personal consultation** to help guide you in selecting vendors and products that can save you \$\$\$\$.
- **Purchasing reports** to aid you in purchasing and budget planning.

Contact [Bev Davenport](#), your HPSI Purchasing Consultant, to participate.

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### Meet Your Representative...



Bev Davenport, RD

HPSI Purchasing Consultant

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Bev has worked actively with the health care community for over 15 years working in the food service industry. The past 13 years at HPSI, she has worked closely with many Aging Services members' and has developed a strong working relationship with many of the HPSI vendors. Bev also has actively participated on Aging Services of Washington's Professional Development Committee for many years and has spent countless hours volunteering at our conferences. In her free time she enjoys traveling and entertaining. She looks forward to meeting each of you.

